



>: From the End of Your Rope to the Top of Your Game

Sunday, September 16, 2007 / Ben Schott

As The Tycoon Report has grown, so have our opportunities to communicate directly with our readers. And increasingly often, we find ourselves developing terrific relationships with them.

A perfect example is Daryl Readman, a Tycoon Report reader and Trend Rider member from Canada. After writing to us one day to express his gratitude for what we'd taught him about investing, the relationship quickly grew.

In fact, Daryl played a major role in convincing us to produce our newest service (much more on that later), and has helped us along the way in its development.

Below is a piece that Daryl sent us last week. Enjoy.

My name is Daryl Readman, and I'm a Rancher (Red-neck) from the boondocks of Saskatchewan, Canada.

I'm a happily married man with the most beautiful wife in the World and three great kids.

Our home province is best described as an undiscovered land of treasures and potential. With the oil exploration going on here now, combined with the largest Uranium reserves in the World, some of the largest reserves of Potash, huge potential for excellent quality diamonds, and about 45% of the farmable land in Canada ... you can see why I label it as I do.

We sit next to the richest province in Canada: Alberta, home of one of the largest oil projects on Earth.

Why does that matter to you? Well I'm glad you asked.

As I'm sure you probably know, Canada is the second richest country on Earth based on resource riches per capita. Australia takes first place.

Western Canada is one of the fastest growing areas in North America, with approximately 84 billion dollars of investment slated for major projects and infrastructure development in Alberta alone over the next five years.

The spirit of invention and new technology here was born out of the hardships this area has faced in the Agriculture sector. On top of that, our workforce is noted across the World for the ability to overcome obstacles and meet objectives.

These ingredients create an environment ripe for investment opportunities. They are everywhere.

Why is this critical?

Well, the USA is currently in a bit of a pullback economy-wise. Finding companies that can create increasing earnings streams is becoming more challenging.

And there's something about this part of the world that I haven't mentioned: The resource sector here, which has been creating disproportionate amounts of wealth for a lot of investors, is also facing increasing challenges in many areas.

The Alberta Oil Sands, for example, has expanded rapidly, creating huge cost increases, labor shortages, extremely strained infrastructure, and cost of living increases.

Venezuela and Bolivia, to use a similar example, are working towards nationalizing their resources. Russia is aggressively renegotiating their 1990's profit sharing arrangements with Big Oil, imposing barriers to obtaining permitting, etc., with non-compliant companies.

As an investor, it would appear your job just hit a few snags on the road to easy profits.

It would appear the challenge now is to find the companies that will still benefit should these Macro trends and challenges result in a worst case scenario.

How can I help?

Well I've been a student of the whole investing scene for less than two years.

Having said that, when I read about Teeka Tiwari and his first day at Lehman Bros., I said to myself: "If he can go from a complete novice to a VP in two years, I know I can be a success as well."

I know I want this, my drive to learn is very high, and my extreme Arthritis is forcing me out of all the intense physical jobs that I'm experienced in (Oil Field, Logging, Ranching, Farming, etc.).

It's been a rocky road for me to get started in investing. After graduating from a very expensive "soup to nuts" investment course here in Canada, and after many, many months of banging my head into multiple walls (repeatedly), my sanity and my confidence were starting to waver.

I was giving my best efforts and coming up short. I would make excellent trades and then give it all back just as quickly.

Being at the end of my rope, I felt helpless, depressed and bitter.

I had taken a very expensive course that they promised would make it easy for anyone to succeed at investing. But I could tell by the level of questions asked at the course that many people weren't catching even the basics. And I was far from alone in achieving dismal investing results.

If I was trying that hard and failing, there were hundreds of others taking this same course and putting their life savings in danger!!

A wonderful lady from a Canadian bank said to me at one point as I was being considered for a position, "I think you'll make a super banker, but if you got into investing and made a mistake with someone's portfolio - I could see you up on a ledge!"

I remember saying to the management at that head office that all I want is to help people so they are better off after my involvement in their life. I don't want to make money off of people, I want to make it for them!

I even quoted scripture to them about Daniel the prophet - the passage where it says that they watched Daniel to find fault with what he was doing and they could find none. Everything that he did was without corruption, and it was always done in the spirit of building up and supporting others.

Looking back, I have to laugh at it all. There I was down and out and really in need of gainful employment, so they must have thought I had totally lost all sanity when they heard me going on like this.

No closer to a new career that would support my wife and three kids, and losing money hand over fist on the ranch business, I did a lot of praying and sunk into deeper depression.

Then I ran into Tycoon Publishing and came across *The Tycoon Report*.

I read about some guy named Dylan Jovine at about 1:00 or 2:00 one morning. (I was regularly staying up until 3-4 a.m. almost every night and trying to run a ranch by day.) I read his article - the one about him losing everything almost overnight.

It struck a chord! I immediately trusted this guy. Here he was, totally embarrassing himself to help other people progress at his expense!!!

That, my friends, is not something you come across every day.

I signed up for *Fallen Angel Stocks*, and a while later ... *The Trend Rider*.

I didn't simply start making money overnight, but I did start to understand. Like being in a huge mall and seeing the YOU ARE HERE sign. Slowly I started to develop a strategy unique to my style and personality.

Fast Forward to Today!!

To make a long story short, I'm a rancher on a mission! (Actually I have a ranch manager now, I take care of his investments and he takes care of the ranch - no salary needed!)

Today I'm finally able to help other people.

The way I see it, when these guys at Tycoon have fallen hard and really hit bottom, they've all made the decision to flip that switch and move onwards and upwards no matter what!

From Chris Rowe's story of tenacity and overcoming obstacles to help others, to experiencing Dylan's style of going up against the crap on Wall Street and fighting for the underdog, to Teeka with his logical, honed and perfected techniques, I feel extremely honored to be involved with them all as a student.

Thanks again to the Tycoon family. You guys are changing peoples' lives for the better, and that is something I can get excited about!

Yours sincerely,
D. Readman

Ben Schott

Ben Schott

Chief Investment Officer

[≥](#)